



# AIM National Salary Survey

## ORDER FORM

The AIM National Salary Survey 2010 will contain;

- Detailed pay and benefits market data on over 300 positions, using data provided from over 700 organisations.
- Access to our online **data interrogation tools**.
- Updated annual **pay movements** and forecast pay movements.
- A comprehensive benchmark analysis of **HR policies, practices and trends** within Australian organisations.

The Survey will allow you to;

- Effectively plan for and manage your **remuneration costs**.
- Facilitate the design of competitive salary packages.
- **Drill-down** and **benchmark** the market survey data to make more direct comparisons to your organisation.
- Assist in the development of effective HR policies & strategies.
- Make informed decisions regarding attracting, retaining and appropriately incentivising talented staff.

For more information regarding the Survey, call **Management Books** on **1300 882 895**, access our website [www.managementbooks.com.au](http://www.managementbooks.com.au), or email [managementbooks@aimqld.com.au](mailto:managementbooks@aimqld.com.au)

Within the current economic environment there is no better time to effectively manage HR costs and retain market pay parity to remain competitive.

The National Salary Survey is recognised as the most cost effective remuneration planning tool in the Australian marketplace.

**The Survey will be released at the end of April 2010**

### Contact Details:

Name:..... Position title: .....

Company: .....

Delivery address: .....

Email: ..... Phone: ..... Fax:.....

### 2009 Survey Prices:

| Large Company = Annual Turnover >\$10m<br>Small Company = Annual Turnover <\$10m | AIM Member Price | Non Member Price | Selected price (please specify) | Qty (please specify) |
|--|------------------|------------------|---------------------------------|----------------------|
| Large Company – Data Contributor   | \$1170           | \$1360           |                                 |                      |
| Large Company – Non Contributor  | \$1,675          | \$1,945          |                                 |                      |
| Small Company – Data Contributor   | \$560            | \$630            |                                 |                      |
| Small Company – Non Contributor  | \$800            | \$900            |                                 |                      |

Please review the following statements and tick **all relevant** boxes (to confirm your purchase status) and then sign:

- Data Contributor** – I understand it is a condition of purchase at the discounted Data Contributor rate that I will provide a **full** Survey contribution within the next 6 weeks (your 2009 contribution access codes will be emailed to you). Note that if we do not receive your Survey contribution in this time-frame, you will be invoiced for the gap between the Data Contributor and (higher) Non Contributor rate.
- Internal use only** – I understand I will **not** use any of the Survey data for the purpose of informing/advising external clients and I will only use the Survey data for the organisation whose name and address I have recorded above
- External use** – I intend to use some of the Survey data externally - Additional charges may apply (phone 1300 882 895)

Purchaser's signature: ..... Date: .....

### Payment details (please tick the appropriate box)

Charge to my credit card details below

Credit card type:  Visa  MasterCard  AMEX  Diners

Card number: \_\_\_\_\_ / \_\_\_\_\_ / \_\_\_\_\_ / \_\_\_\_\_ Expiry: \_\_\_\_\_ / \_\_\_\_\_

Cardholder name: ..... Cardholder signature: .....

**FAX YOUR COMPLETED ORDER TO 07 3832 0339**  
**(Ph: 1300 882 895 for any queries)**